# RETAILING A-ROLLING.

An imperial hand sways a Dry Goods sceptre here. Thrifty accumulations drawn from an overcrowded market in an anticipation of an increased tariff. Jobbers and importers have overloaded their capacity. They know the buying and selling powers of and have come to us for relief.



#### Thousands of Dollars' Worth of Merchandise

upon which they calculated to make a profit are turned over to us at their cost in order to hold themselves together until the smaller dealers come to the markets. This is to the people of Richmond

Hundreds of dozens of Ladies' and Men's Hemstitched and Hemmed Handkerchiefs, White or printed bor-

ders. 3c. each.

Ladies' Pure Linen Hemstitched, plain or hand-embroidered, or Men's Fine White Cambric Handkerchiefs, any for 7c., instead of 12 1-2c.

1.000 dozen Men's and Ladies' 19c. Hand-kerchiefs will be 5c. each.

Ladies' Neat Colored-Bordered Hand-kerchiefs for 1c. each.

Surrounding circumstances have favor-

BOSIERY STOCK.

You can save money on the old prices.

Misses' and Boys' Heavy- and Light-Weight Black Ribbed Hose, full seam-less, double heels and toes, any size up to 91-2, for 9c. a pair.

The usual best 19c, grade Boys' Black Ribbed Blevcle Hose, double heels, toes, and knees, any size, 12 1-2c, a

Ladies' Black or Tan Scamless Hose.

Over 200 dozen will be 7c. a pair. Ladies' 37 1-2c. Balbriggan Hose, light-or heavy-weights, 19c. a pair.

Ladies' Tan or Black Drop-Stitch or Plain for tle, a pair.

Children's Fine Ribbed Black or Tan School Hose, sizes 5 to 81-2, 37-8c. a

Ladies' Best 25c. Black Hose, Hermsdorf dye, double soles, spliced heels and toes, 17c. a pair—3 pairs for 50c.

No manufacturers in the trade have had

UMBRELLA-MAKERS.

Men's 28-inch \$1 Umbrellas for 59c.

Ladies' or Men's Fine Black Silk Taf-feta Close Rolling Umbrellas, the best steel rod, new Arabian vine handles, silk tassels, worth \$2.50, for \$1.29 each, FROM 10 TO 10:30 O'CLOCK—

Ladies' or Men's 25-inch Gloria Um-brellas, strong frames, 75c. grade, for 37 1-2c. each. Limit of one to each

We've about cleaned up the last lot of

em in New York that came in under the

Over 1,000 yards Fine Swiss and Cambrid Embroideries, worth 16 and 20c., for 8c. a yard; 25c. ones for 12 1-2c. yard, Cut-Out Irish Point effects at 5c. French Valenciennes Lace for 1c. yard; Black for 2c. a yard. Wide Linen Torchon Lace, 2 1-2c. yard; a good width at 1c.

Medici Lace, wide skirting width, 5, 8, and 10c. a yard.

White French Vallenciennes, a piece of 12 yards for 9c.

12 yards for 9c.

Fine Net-Top Oriental Lace, sleeve widths, 5, 8, 10, and 12 1-2c., worth dou-

35c. Black Fish-Net Veiling, 15c. a yard, 18-inch White Tissue Veiling, with Black Chenille dots, 25c. a yard, instead of

69c. White Lace Bordered Veiling, 40c.

48c. grade of Navy-Blue Fish-Net Veil-

ing, 25c. a yard

Black, White, and Colored Chiffon Veilings, 25c. a yard.

79c. Black Hernanna Veiling, hemstitch-ed border, 50c. a yard.

10 and 12 1-2c. Tuxedo Veiling, with che-nille dots, in Black and Colors, 5c.

Fancy Colored Changeable Taffeta Silk Waists, were \$5.58, now \$3.50.

Black India Slik Waists, with White de-tached linen collars, \$1.98, from \$3.48.

All-Linen Waists of the finest ma-terials, that were \$1.50 to \$2.50, now 75c.

have overrun their usual shelf-room and are piled on the counters. A pleasant

morning's occupation to look them over

and save yourself some money, too:

No. 40 34-inch All-Silk Taffeta Ribbons, all colors, 25c. quality, 14c. a yard. No. 60 4-inch All-Silk Taffeta Ribbons, 17c. a yard.

No. 25 214-inch All-Silk Satin Ribbons, 22c. grade, 7c. a yard. All-Silk Gauze Ribbons, usual 39c. quali-ty, for 12c. a yard. 114-inch All-Silk Gauze Ribbons, 1c. a

yard. Ali-Silk Gros-Grain Ribbon, 2c. 2 yard. 2-inch Ali-Silk Velvet Ribbons, any col-or, Satin back, usually 35c., for 12 1-2c.

or, Satin Joseph Roman Stripe Taffeta Ribbons, 25c. kind, 15c. a yard.
Ask to see some of the 2 and 3c. Ribbons, worth 10 and 12c. a yard.
OUR BOOK DEPARTMENT

has ceased to be a department-it's a book-store in itself, occupying nearly the entire west alsie. Cohen's bargain prices

prevall; NEW PUBLICATIONS.

VEILINGS.

old price; take advantage of it:

LACES AND EMBROIDERIES.

Ladies' Black Seamless for 5c.

a harder time of it than

maker was 66 2-3 per cent.:

FROM 9:30 TO 10 O'CLOCK-

ed us in the buying of this

## V ANTI-TARIFF SAL It's an opportunity of buying almost anything that the coming season may call for at the same price, in the face of the fact that

all goods in our lines have advanced about 25 per cent. We are just turning over so many dollars to you that jobbers and importers

The position we occupy in the mercantile world is no secret. We are known throughout the merchandise world. We are had almost counted in their pockets. known as a house that can handle and pay for lots, no matter how large they may be. So to-day if your needs be CARPETS, SILKS, LINENS, HOSIERY, DRESS GOODS, UNDERWEAR, CROCKERY, CUTLERY, or SMALL WARES of any kind, there will be price marks on them less than any wholesaler in America to-day would give you. SCHOOL SUPPLIES.

Take small packages with you if possible.

SILK PRICES that will carry popular approval and win another triumph. The following is a short list of what this store does for its

patrons:
Black Brocades, all new gros-grain
weaves, for 69c, 8 yard.
Large and small effects of Black GrosGrain Brocades, that cost owner \$1.15,
for \$1.21 a yard.
Black Fine French Brocades, that cost
owner \$1.25 to import, for \$1.29.
Extra-Heavy Black Foau de Soie, that
cost \$1 is import, for 98c, a yard.
Satin Duchess, with silver sheen, for 98c.
a yard.

a yard. ancy Black Moire Velour, that will sell for \$1.25 very soon, for 75c, a yard. landsome Black All-Silk Armure for Extra-Wide Heavy Black Rustling Tat-Changeable All-Silk Colored Taffetas for

All colors and Black in Plain China Silks for 25c.
Two-Toned Brocade Taffetas for 25c.
Quality Satin Duchess, in White and all light shades, for \$1 a yard.

LINENS. The protection is not the warrant a

merchant offers, but the fabric he sells. The proper flax, the proper bleaching, the makers, and the experience in the wear is our guarantee and our protection. we add all these and then take a third of what the prices have been, it's time to Tome and buy them. See them to-day:

72-inch Scotch Linen Table Damask, extra heavy, elegant designs, 50c, yard.

The new price will be 98c.

10 pieces Irish and German Linen Table Damask, the usual 40c, grade, 25c, a yard.

Turkey-Red and Green Table Damask, 60 inches wide, worth 35c., for 121-2c.

a vard.
3 pleces Handsome Heavy Satin Da-mask, 2 yards wide, \$1.48 grade, this

 Sale 85c.
 66 dozen Extra-Large-Size Linen Damask Dinner Napklus, 31 dozen; the usual 6c, dozen grade for 3sc.
 2.75 Elegant Satin-Damask Dinner Napkins, 3.4 size, 31.65 dozen.
 Colored-Berdered or All-White Linen Doylies, 3c, each; others at 4c, that are usually 7xc. dozen. are usually 75c, dozen.

Extra-Large-Size Linen Huck Towels.
hemmed or fringed, 2 for 25c.

175 dozen Linen Huck Towels, hemmed or fringed, can't be equalled under like these life each.

The usual \$1 dozen Linen Huck Towels for ac. each.

Heavy Russia Linen Crash Towelling,
10c, grade, 53-4c, yard.

FROM 9 TO 9:30 O'CLOCK—
Bleached Twilled Crash Towelling, bordered, 17-8c, a yard.

480 NEW BED-SPREADS

are ready for to-day's sale:

Extra-Heavy Crochet Soreads, Marselles pattern, hemmed, 28c.

Double-Bed-Size Crochet Spreads, hemmed, ready for use, fic., instead of 8sc.

120 White, Close-Woven Crochet Spreads, usual 75c, grade, 39c, each.

READY AT 10 O'CLOCK—

FOR ONE HOUR—

Handsome Real Marsellles Sproads, extra large size, heavy embossed designs, cost 32 usually, these \$1.25. Limit one to each buyer.

A bomb-shell among the

A bomb-shell among the WHITE GOODS.

Can you use any? Don't try and judge the quality by the prices, for none like these were ever made before. Going to close 'em out:

white, Checked, Plaid, and Striped India Linon and Nainsook, 121-2 and 162-3c. grade, 53-4c. yard.

16c. grade Fine White India Linon, 11-8 yards wide, 9c. yard.

Sheer, Fine White India Linon, 371-2 and 46c. grade, now 16c. yard.

Extra-Wide, Soft-Finished English Nainsook, 25c. grade, 121-2c. yard.

40c. Solid Colered or White French Organdies, 17c. yard.

2-fards-wide French Organdie, 23c. a yard.

yard. White Duck Suiting, \$1-3c, yard. Heavy White Duck Suiting, \$1-3c, yard. 259 yards White Plaid, Striped, and Dotted Lawns, Organdles, and Dimitles, and Dotted Swisses, cost up to 55c, yard, any for \$1-2c, yard.
40-inch White India Apron Lawn, 53-4c, yard.

pard.

PROM 9 TO 10 O'CLOCK
PROM 9 TO 10 O'CLOCK
NOT ENOUGH TO LAST LONGER
Checked and Plaid Apron Lawn, sheer

grade, 33-4c, yard.

One of the boldest moves in MUSLIN UNDERWEAR

selling made in years will take place Monday. The accumulated stock of one of the best makers in the trade is to be

of the best makers in the basel here:

17 dozen Ladies' Muslin Skirts, with deep cambric ruffle and tucks, 25c.

\$1 Skirts, with umbrella embroidered flounce, 69c.

The usual 88c. Skirts, with umbrella flounce trimmed, are 50c.

28 dozen Ladies' Trimmed Muslin Drawers are 19c. a pair; Plain Muslin, with hem and tucks, usually 25c., for 15c. a pair.

a pair.
25 dozen Ladies' Muslin Gowns, tucked
yöke, cambric ruffle, 23c.
Muslin or Cambric Gowns, high or low
neck, cost \$1.03 to \$2.25, any for \$1.
Cambric Chemise, round neck, trimmed,

25c.

Handsome All-Over Swiss or Nainsook
Embroidered Pillow-Shams, cost \$3 to
make, these, complete \$1.48 a pair.

75c. Cambric Corset-Covers, high or low
meck trimmed in embroidery, for 25c.
Plain. Square-Neck Corset-Covers, any

Plain Square-Neck Corset-Covers, any size, 3c.

7.50 Changeable Taffeta Silk Skirts. with corded umbrella flounce, 34.98.

Black Sateen Skirts, fill flounce, 50c., All-Wool Black Mohair Skirts, 51.98.

Colored Taffeting Skirts, 15.5

Fancy-Colored Knit Skirts, 50ild color, crochet edges, 2c.; cost 50c. usually.

Lot of Children's Wear, soiled, will go like this: Gowns that were 50 and 65c., now 25c.; White Dresses and Silps. that were 25 and 35c., how 15c.; white Fancy-Trimmed Lawn Aprons, were 75 and 38c., for 25c.; Drawers, that were 12 1-2c., for 5c., &c.

THE COTTON GOODS STORY to-day will be an unusual one. 21 cases of 'em will be turned loose. Perhaps not

Turkey-Red Prints, in all the new fall effects, for 3 3-4c. a yard.

4-4 Fine French Percales, new dark dress effects, 12 1-2c. grade, for 7 3-4c. FROM 8:20 TO 9 O'CLOCK—Best 12 1-2c. grade of Fine Black Henrictta Finished Sateen for 5c. a yard.

ALL DAY—Fine Brown Cotton, soft, good washer.

ALL DAY—
Fine Brown Cotton, soft, good washer, for 2.1-2c, a yard.
All the 44 Light Percale, in the best 12.1-2c, grade, for 5.3-4c, a yard.
Imported 4-4 Scotch Jaconets, in pretty Dark fall effects, for 7.3-4c., cost tasker, 12.1-2c, a yard.
PROM 10:39 TO 11 O'CLOCK—
Fine Clear, White Cotton Batting, all fresh and new, 12.1-2c, grade, for 5.1-2c, a pound.
Don't waste time making up

Don't waste time making up

SHEETS AND PHLIOWS.

These cost you less than the material: Extra-Henvy Round-Thread Sheets, 190x30, for the Double-Bed Hemstitched Sheets, full Boudie-Bed Hemstitched Sheets, full 24x2½ Bleached Sheets for 39c. Full-Size Pillow-Cases for 3 7-8c. Extra-Size Pillow-Cases for 6 1-4c. Hemstitched Pillow-Cases, 46x36 inches, for He. each.

BLANKETS,

Even before the beginning of want record of.

Selling 12-4 White California Blankets, same grade that sold last year for \$3, for \$6.50.

11-4 California Wool Blankets that cost \$8.50, now for \$5.75.

11-4 White Wool Blankets that cost \$7.50, now for \$3.75.

Blankets that sold for \$5 last year are \$2.50 to-day.
Heavy Twilled White Blankets for 98c.

a pair.
Natural Gray Soft, Downy Blankets,
with Roman borders, for 4c. a pair.
White Lambskin Blankets, double-bed
size, bandsome, bright Roman borders,
for life, each. No more overcrowded merchants in

New York than the FLANNEL

slow. Pick these up to-day for moneysaving:

Saving:

Double-Face Russian Fleece, in rich, hundsome plaid and fancy effects, extra wide, 5 2-4c. a yard.

Handsome Double-Face Velour Flannels, in modest and extravagant designs, all new to the season, 11 3-4c.; will be 20c.

Outing Cheviots in hair line and other pretty color effects, 4 3-4c. a yard.

Fancy Printed Wrapper Flannellettes, all new and novel printings, 8 3-4c., instead of 16 2-3c.

Solid-Colored All-Wool Elderdown; all came this week, 50c. grade, for 25c.

Solid-Colored All-Wool Elderdown; all came this week, Sec. grade, for 23c. 44 Fine White Wool Flannels, 45c, will be the price; it's Zec. now.
Red or Gray Twilled Flannels, 20c. grade, for 12 1-2c.
Sc.wide White Wool Flannels for 12 1-2c.
Extra Pretty White Shaker Flannels, soft, pretty washer, for 4 3-4c.
THERE IS A CARPET BUSINESS

here that has command of the markets and conceals nothing. Wool is wool and goodness is yoked with the buying. Do your ordering, and we do the rest. Good fortune makes the Carpets cheaper than

Tapestry Carpets, none but standard makes, 50, 60, and 75c, a yard.

Body Brussels Carpets, room, hall, and stair patterns, from 20c, to \$1.25.

Wilton Velvet Carpets, rooms and halls, borders to maich, 65, 85c., \$1, and \$1.25.

Axminster Carpets, all the newest colorings, 85c, to \$1.25.

Savonneire Carpets, highest grade Carpet made, Light and Dark effects, \$1.50 a yard.

Wilton Velour Carpets, best Carpet

Wilton Velour Carpets, best Carpet made, room, ball, or stair patterns, \$1.65, worth \$2.59.

RUGS AND DRUGGETS.

New Smyrna Rugs, pretty fall colorings, less than old prices: Burcau size, \$1.25 from \$1.75; Hearth size, \$1.75 from \$2.50; Sofa size, \$2.50, from \$3.50.

4x7-foot Japanese Hand-Made Hall Rugs, \$5.50, sold at \$5.

212-x319-yard Japanese Hand-Made Druggels, sold at \$10.50; here for \$7.50.

4x5-yard Hand-Made Oriental Rugs, sold at \$17.50; here for \$12.50.

3x4-yard Heavy Ingrain Druggets, \$4.50; yalue, \$6. value, 36.

4x5-yard Heavy Ingrain Druggets, new
designs, value \$9; here for \$6.50.

3-4-yard All-Wool Ingrain Druggets, always sold at \$9; while they last, \$6.50.

MATTINGS.

Heavy Seamiess China Matting, 80
pounds to the roll, 6 3-4c. a yard, from

Fancy China Mattings, new patterns, Light or Dark, 10c, a yard, from 20c. Seamless China Mattings, close weaves, 95 pounds to the roll, sold at 25 and 30c.; choice of any now, 17c. Bingo Matting, Carpet patterns, re-versible fibre warp, 12 1-2c., from 25c. Linen-Warp Mattings, carpet designs, 15c., from 25c.

TRUNKS AND SATCHELS.

Leather-Covered Trunks, roller tray, well trimmed, sold at \$6, now \$4. Canvas-Covered Trunks, linen lined, every part reinforced, sold at \$5.50, now \$3.75. now \$3.75.

Metal-Covered Trunks, brass trimmed, iron bottom, sold at \$5.50, now \$3.50.

Fibre Telescopes, sold from \$1 to \$2.25, all sizes, now 60c, to \$1.50.

Shawl Straps, 9c, from 15c.

Trunk Straps, 39c., from 50c.

WINDOW AND PORCH SHADES. Samboo Porch Shades, to close as fol-

6ic., were \$1. 75c., were \$1.25. \$1, were \$1.50 Felt Window Shades, \$c. Linen Window Shades, 19c., from 35c. Fringed Window Shades, all colors, spring rollers, 75c., from 45c. Best Oil Opaque Window Shades, mounted on Hartshorn rollers, 42c., from 75c.

THE GREATEST STOCK OF BLACK ever exhibited, and at a time when the goods are not recognized by the prices on them. Read over these few and come quick; none can be duplicated:

quick; none can be duplicated;
50-inch All-Wool Heavy English Tweed
for 4c. a yard, sells usually for 7c.
42-inch All-Wool Granite Cloth, different styles, would be cheap at 7c.,
for 5c. a yard.
Priestley's High-Class Novelites, such
as Embroidered Ravena Cloth, Crape
Cloth, Soliel, and Figured Crystallette,
for 75. 9c., 31.25, and 31.46 a yard.
38-inch All-Wool Storm Serge, imperial
Serge, and French Henrietta for 25c.
a yard, worth double. such another day in years.

Apron Ginghams, neat checks, 21-2c.
a yard.

Uitca 10-4 Bleached Sheeting for 17c.
4-4 Fine Brown Cotton, the 61-4c. grade, for 41-4c.
Androscoggin 4-4 Bleached Cotton for 5c.

Androscoggin 4-4 Bleached Cotton for 5c.

THE COHEN CO.

THE COHEN CO.

In sile binding, for 8c.

STATIONERY DEPARTMENT.

Ladies' 40c. Fine White Pure Lislepound: were 25c.
The Waller will repound: were 25c.
The Brown Cotton, the 61-4c. grade, for 13-9c.
Ladies' 40c. Fine White Pure LisleThread Vests, silk finished, for 18c.;
25c. ones for 12-2c.
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25c. ones for 12-2c.
Ladies' 40c. Fine White Pure LisleThread Vests, silk finished, for 18c.;
25c. ones for 12-2c.
Ladies' High-Neck Short-Sleeve Ribbed
Vests, I5c., from 25c.
Ladies' 40c. Fine White Pure LisleThread Vests, silk finished, for 18c.;
25c. ones for 12-2c.
Ladies' High-Neck Short-Sleeve Ribbed
Vests, I5c., from 25c.
Ladies' 40c. Fine White Pure LisleThread Vests, silk finished, for 18c.;
25c. ones for 12-2c.
Ladies' High-Class Novelides, such as Embralders, for 18c.;
25c. ones for 12-2c.
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25c. ones for 12-2c.
Ladies' High-Class Novelides, such as Embralders, for 18c.;
25c. ones for 12-2c.
25c. ones for 19c.
25c. ones for 18c.
25c. ones for 18c.
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25c. ones for

Latest styles of Brocaded Jacquards, endless variety of weaves, large and small designs, sold up to 82c. a yard, choice of these 48c.
64-wide Imported Cheviot Oxford Serge Basket Suitings. Etamine, Pebble Suiting Wide-Wale Diagonal Suiting, and various other styles, any of these for 88c. a yard.

One single importer landed, in anticipation of the tariff, 400,000 dozen HANDKERCHIEFS.

Not one could be moved out of the custom-house till paid for. We helped him move 'em, and got well paid for it, too.

for 88c. a yard.

Extra Fine French Henrietta, excelient shade of Black, for 25c. a yard; would

shade of Black, for 25c. a yard, would be cheap at 25c.
26-inch Figured Mohair. Poplin, and Whipcord, sell usually for 29, 25, and 39c., for 19c. a yard.
46-inch All-Wool Fine Imperial Serge, a bargain at 69c., for 39c. a yard.
FROM 9 O'CLOCK TO 16 O'CLOCK-Fresh New, Pretty Figured Black Armures; look and will wear as well as any 25c. Black Goods on the market, for 6 7-8c. a yard. One dress to a customer.

customer.
FROM 3-39 TO 4:30 O'CLOCK—
Frine Wide Double-Fold Wool Henriettas, soft, lustrous Black; looks;
equal to a 75c, grade, and will wear
as well, 23c. a yard. Limit of one
dress to a purchaser.

COLORED DRESS GOODS. The new, pretty, stylish, this season's fabrics, with prices of what they will

6-4 Fine French Broadcloths, all the new shades. Se. a yard. 6-4 Fine All-Wool Ladies' Cloth, all the new colorings, for 59c. a yard. Double-Fold Fancies, in two-tone ef-fects for The oe later ignored entirely.

Double-Fold Fancies, in two-tone effects, for 25c.
Handsome, New, Bright Plaids, What'll be sold for 50c., are 25c. now.
Pure Silk and Wool Plaids for 75c., that'll be 51.25.
Silk and Wool New Noveity Rough Woollens for 50c., that owner asks 75c. a yard for now.
One lot of Double-Fold Imported Dress Fabrics, that cost owner 65 and 75c., all new weaves, for 37 1-2c.
1 lot of Dark Piald Dress Goods, neat fall offects, for 5c. a yard.
You can make money on every pur-

You can make money on every pur-

chase in the MEN'S DEPARTMENT

for the next week. Heavy,- Medium-, and people. Thousands on hand, and the sale Light-Weight Underwear, 33 per cent. less than present cost of production.

less than present cost of production.

Men's Medium-Weight Underwear, real soft and warm. It'll be the 75c. grade, 39c. now.

Men's Scotch Wool Underwear-White. Hed. or Tan-an extra high grade, sold at \$1.50 last year, \$1.

Men's California Wool Underwear (medicated health), our \$1.48 last season; what's left for 75c.

What's left of last year's Sanitary Gray Underwear, the 75c. grade, is

Gray Underwear, the 75c. grade, is 37 1-2c. Men's Heavy Cotton Underwear for 21c.

You'll pay 35c, when these are sold. All of our Negligee Shirts, no matter All of our Negligee Shirts, no match how much they cost, choice 50c, now. Men's Fine Fast-Black Hose, that you pay 25c, for, for 12 1-2c.

Pure Silk Washable Windsor Ties, 25 and 25c.

FROM 9:30 TO 10 O'CLOCK—
Men's Fast-Black Seamless Hose, very elastic, intended as 16 2-3c, value, for ic.

There isn't a home in Virginia that

should not take part in this LACE CURTAIN

sale this week. Three thousand pairs came to us for

half what the importers charge to-day

price.

Striped Fish-Net Curtains for \$2 a pair31-2 yards long, &xira wide.

For 21c.—A Good Tape-Bound Nottingham Curtain, 21-2 yards long.

At 35c.—A pair Tape-Bound, Well-Made
Curtains, Cannot be matched for less
than 75c.

51 Lace Curtains for 50c.

\$2.25 Lace Curtains for \$1.19 pair.

Swiss Tambour Curtains for \$1.50, instead of \$5.

Irish-Point Lace Curtains for \$2.25. Will

int Lace Curtains for \$2.25. Will be \$4 very soon.

Fine, Sheer Dotted and Figured Curtain
Muslin for 71-2c, yard—the 15c, quali-

Roman Square Drapery, 36 inches wide, for ISC, a yard, from 36c.
36-inch French Figured Satine, the 25c. quality, for 12 1-2c.
FROM 10 THIL 10:30 O'CLOCK—
Lace-Stripe Curtain Scrim for 1 1-2c. yard.

Fancy and Plain Denims, 11c. a yard. It will be as cheap to buy a SKIRT OR SUIT,

of pretty wash materials to-day as to pay for the laundering of the old ones. All to be closed out.

to be closed out.

Linen Crash and Duck Skirts, were up
to \$1.50, for 50c.
Fancy Linen Crash and Covert Cloth
Skirts, were \$2, for 55c.
Just 25 Duck Saits, prices-were from \$2
to \$3.12, now 89c. each.
All-Linen Crash and Real Grass-Linen
Suits, handsomely braided, were up
to \$6.50, for \$2.50.
Dimity, Lawn, and Organdy Dresses,
that were up to \$6.88, for \$2.50.
Wrappers and House Dresses, prices
were from \$1.69 to \$2, now \$5c.; others
at \$3 and \$9c.
Black Mobalr
Value, for \$3.
Children's Reefers for \$2.50; others at
\$8c.

You can enter the

KNIT UNDERWEAR STOCK blindfolded and not a single garment that you touch will be marked more than hair what the price will be when these are gone. Winter and summer alike are piled on the counter in lots, the qualities of which would never be recognized by the

Ladies' Fine Pure Wool Ribbed Vests and Pants. Children's Wool Ribbed Union Suits, And Panis.

Children's Wool Ribbed Union Suits, any size.

Ladles' Fleeced, Ribbed Union Suits.

These garments cost from 75c. to \$1.19.

Your pick of any for 50c.

Children's Fine White Ribbed Wool Vests, rizes 1 to 7 years, 25c., from 50 and 65c. each.

Ladles' \$1.25 Scarlet Medicated or Pure White Lamb's-Wool Vests and Pants for 75c. a garment.

Misses' and Boya' India Gauze Vests, L. N. S. S., 12 1-2c. from 25c. each.

Boys' \$7 1-2c. India Gauze Shirts, high neck, long or short sieeves, 25c.

Ladles' 40c. Fine White Pure Lisle-Thread Vests, silk finished, for 16c.; 25c. ones for 12 1-2c.

Ladles' High-Neck, Short-Sleeve Ribbed Vests, 15c., from 25c.

Ladles' Bleached Ribbed \$c. Summer Vests, 27-8c.

The Christian, Miss Archer Archer,
Jerome, The Merry Maid of Arcady,
A Son of the Old Dominion, etc.
For to-day's selling: Webster's Unabridged Dictionary for 49c.
Augusta J. Evans's Books for 88c.
The Wandering Jew. The Mysteries of
Farls, Charles O'Malley, and others,
in silk bindings, for 59c.

We are ready and expect to sell as many to-day as we ever did in a week before. Three times as many here. Special prices from a dozen causes:

Blank-Books, good ink paper, 3c. kind, 1c.; others from 2 to 19c. 5c. Pencil Tablets, 150 pages, 2 for 5c. Book-Bags from 5 to 69c., worth from 19c. to \$1.

Lead Pencils, usually 20c. a dozen, for 8c. a dozen. Hercules Lead Pencils, worth 72c. a dozen, for 39c. a dozen. Slate Pencils, usually 18c., for 7c. dozen. We've invested largely in

LININGS.

Ladies' or Men's Fine White Hem-striched Handkerchie's, embroidered or plain, 10c. each. Had to buy 'em, so the owner wouldn't break the lot, but did break the price: 26-inch Rustling Percalines, 16 2-3c. grade, 8 3-4c, a yard.
Heavy Jeans, 4 3-4c, a yard.
Linen Canvas, 15c, grade, 10c, a yard.
Black-Back Figured Silesias, 25c, grade, length 1½ to 4 yards, 9 1-2c, a yard.

Best 20c. grade Percalines and Silesias for 6 3-4c. a yard. Real Hair, usual 39c, kind, for 22c, a yard.

ART GOODS. Stamped Linen Doylles, 21-2c. each; new designs.

19c. Colored Silk Fringes, \$1-3c. yard. 19c. Stamped Centrepieces on Art Canvas. 10c. 32c. Stamped Pillow-Shams, 16c. pair.
39 and 50c. Stamped Centrepieces (newest designs), 25c.
Large Spools Washable Embroidery
Silk, 5c. spool.

69c. Hemstitched Tray-Cloths, 29c, yard. 19c. Tinted Table-Covers, 11c. A new and complete line of Renaissance Piece-Braids and Rings. Bolero Jackets, 69c. ones, 24c.; \$1.25 ones,

Ladies' Col-Vats, White and colored, 50c. kind, 25c. We are ready to supply your

KID GLOVES, not at the new prices, but in many cases

Here are 600 that the average loss to the less than ever before. Isn't that good 200 Ladies' and Men's 26-inch Gloria Umbrellas, natural, straight, crook, and loop handles, 49c. merchandizing? KID GLOVES. Silk Twilled Carola Umbrellas, steel rod, close rolling, new line of imported hardles, 98c. each.

Si Kid Gloves, in Brown, Tan, and Ox-Blood, heavy stitched, for 75c. a pair. Any style White Chamols Gloves, that were 98c., for 50c. a pair.

White Kid Gloves, heavy Black stitching, for 75c. a pair. \$1.50 New Woman's Pique Gloves, fall shades of Brown, Tan, Ox-Blood, and Black, for \$1.19 a pair.

Mocha 2-Clasp Gloves, in the leading shades of Gray, Fawn, and Tan, ai-ways \$1.50, to-day your choice at \$1 Lemon-Colored Suede Gloves, \$1.69 quality, for 25c. a pair. Black Lisle-Thread for 3c. a pair.

CORSET people are like other merchants-they bite off more sometimes than they can chew. Nearly eight hundred thousand dozen were landed in New York in two weeks. We found several that needed nimble

Cash:

The Leotie Corsets, Fasso cut, Venus back fine coutille, \$3.50 value, for \$2.50.

33 and \$2.53 Abdominal Corsets, sizes 23 to 36, for \$2.

4-Hook Coutille Corsets, sateen stripped, two wide side steels, boned bust, specially for short figures, for \$1.

6-Hook Corsets, White or Drab, for \$3c., from \$1.25.

75c. Corrects to be closed out at 40c. Children's Shoulder-Braces, that sell for

50c. Ventilating Corsets for 19c. \$1 Bicycle Corsets for 75c. SMALL WARES.

When a street-car ride of miles and a vaudeville show combined can be bought for a nickel, it's time to stop and think of the power of a nickel. We'll save you lots of 'em in your Small-Ware purchases 23c. Double-Fold Maline Net Veiling, in Black and White, 19c. a yard.

this week:

Mary Bell Tollet Soap, 1c, cake. 5c.
cake Palm Soap, 2c. Pint bottles Ammonia, 3c. bottle. 8c. Kid-Curlers, 3c.
dozen. 10c. Garter Elastic, 3c. 10c.
Stockinet Dress Shields, 2c. pair. 8inch Whalebones, 2c. dozen. 9-inch
Whalebones, 4c. dozen. 5c. Sponges,
1c. 10c. Tollet Soap, 3 odors, 3c.
Whalebone, 4c. a piece. Sik SeamBinding, 7c. a piece-any color.
15c. Rubber Dressing, 4c. Toothbrushes, 5c. Best 10c. English Pins,
5c. a paper. Hump Hooks and Eyes,
2 cards for 1c. Inside Belting, usually
16c., for 3c. a yard. 15c. Pure Pearl
Buttons, 7c. dozen. Machine Cotton,
3 spools 5c. Pears's Unscented Soap,
16c. cake. Jewsbury & Brown's ToothPaste, 3c. Tetlow's Gossamer Face
Powder, 14c. box. Talcum Powder, 2c.
box. Hair-Pins, 3c. a dozen papers.
Rubber Hair-Pins, 5c. dozen. Rubber
Side-Combs, 3c. pair.

5 vards Black Velveteen Binding, 7c. Side-Combs, 3c, pair. 5 yards Black Velveteen Binding, 7c.

a piece. 2-inches-wide Velveteen Bindings, all colors and Black, worth 26c., for 9c.

colors and Black, worth 29c., for 9c. a piece.
Telegram Shirt-Binding, 8c. yard.
Featherhone, 19c. kind, 9c. yard.
29c. Shaving-Brushes, 9c. 25c. Hair-Brushes, 19c. 50c. Hair-Brushes, 25c.
All-Silk Fancy Garter Elastic, 19c. yard.
Linen Thread, 5c. spool. Rubber Corset
Laces, 1c. 19c. Feather-Stitch Braids,
3c. a piece. 19c. Unriling-Irons, 3c.
Agate Buttons, 2c. gross, 250 dozen
New Photo, Frames, 9c. each. 50c.
Combination Pocket-Books and CardCases, 25c. Jewel-Top Pocket-Books,
worth 69c., for 29c. 25c. Leather Belts,
5c. 31 Jewel-Top Chatelaine-Bags, 39c.
15c. Fans, 2c.; 19c. Fans, 7c. Putz
Pomade, 4c. box. 11c. Face Powder,
5c. box. 23c. Pure Olive-Oil Castile
Soap, 7c. pound.
10c. bottle Mucilage, 2c.

CANDLES,

Best Pepsin Chewing-Gum, 2c. a package, or 3 packages for 5c.

Walnut Taffy, Vanilla and Chocolate flavors, 121-2c. a pound.

Venilla-Flavor Marshmallows, 14c. a pound: were 25c.

Peppermint Creams, 17c., from 46c.

Oriental Orange and Lemon Jelly, 16c. a pound.

#### More Than Three Acres Of Store Flooring

and three great warehouses are too small to hold the bulky

### HOUSEWARE STOCK

Who would have dreamed this a few years ago? Stock after stock has been purchased from makers and importers that have been forced to close quarters when all of their profit and much

of their COST HAS BEEN SACRIFICED to keep them afford The Houseware sale of the year starts to-day. Every facility will be given for comparison of quality and price.

with its wealth of Pottery, is without precedent in Richmond. Every shelf and counter is filled with the counter is filled with t THE CHINA DEPARTMENT, counter is filled with the choicest selections of both Europe and America. When prices are like these, it's time to buy

Over two hundred Guerin's Dinner Sets alone in this purchase.

100 Guerin's Famous Limoges Dinner Sets, containing 100 pieces, full gold on handles, and hand-decorated, regu-lar \$13 values; special purchase price, \$29,50.

79 Guerin's Limoges Tea Sets, usually sold for \$15, for \$9.50 complete.
Haviland's China Game Sets, that were \$15, for \$7.50.
Guerin's Limoges Fish Sets, regular \$22 value, for \$18.
130-Fise Guerin's Limoges Dinner Sets

value, for \$18.

130-Piece Guerin's Limoges Dinner Sets,
full gold, for \$39.50.

English Decorated Dinner Sets, complete for six persons, for \$1.98.

Haviland's China Dinner Sets for \$19.50 complete. Haviland's Soup Sets, S. 115-Piece English Decorated Dinner Sets

for \$8.

Enamelled, Hand-Decorated, Imported Dinner Sets, that were \$18, for \$12.50.

Imported Dinner Sets, in Dresden Green, Pearl and Flow decorations, for \$18

a set.

Real Carlsbad Decorated Tea Sets for 35.

Real Carlsbad Decorated Tea Sets for 36.

Renglish Breakfast Sets, containing 36 pieces—Blue, Pink, and Brown decorations—\$1.75 a set.

Decorated, Gold-Lined Cuspadores, 25c.

each.
Decorated Soup Tureens, 90c, each.
Ahrenfeldt's Limoges Fish, Turkey, and
Ham Dishes, that were \$8 and \$10, for
\$1.50 choice.
Haviland's, Guerin's, Ahrenfeldt's Limoges Relish, Bone, and Side Dishes,
that were 50 and 75c.; special purchase
price, 25c, choice. GREAT PLATE SALE.

5,000 French, German, and English China Plates on sale Monday at 50c, on the The 10c. Bargain Table contains Dres-den and Floral Decorated Breakfast, Dinner-, and Soup-Plates-cost to im-port 20 to 30c. each.

THE 15c. TABLE CONTAINS: Deift and other Decorated Breakfast-Plates—cost to import 50c. The \$1 Plate Table contains the Finest Limoges China Plates and Placques, that cost to import upwards of \$5.

#### TOILET SETS.

Only the very latest and handsomest lesigns of Tolletware shown here, at about half what others are asking for inferior goods.

Fine Under-Glazed Decorated 10-Piece Toilet Sets, \$1.75, \$2, and \$2.75; usually \$2.75, \$3.50, and \$4. Richly-Decorated, Gold-Stippled, 10-Piece Toilet Sets at \$3.90, \$4.25, and \$4.50, that have often fetched \$6, \$7.50, and \$9. and \$9.
12-Piece Toilet Sets, with Slop Jars,
from \$10 to \$5.75 complete.
100 Decorated Toilet Sets, containing 6
pieces, for \$1.25.

SPECIAL. Real Dresden-Green Decorated Teacups and Saucers, that were to be sold for \$4, for \$1.50 a dozen—not over 2 dozen to a customer. Decorated Mugs, 5c. each. Footed Salad Bowls, 19c. \$2 Decorated Covered Dishes for 59c.

each.
50c. Fancy China Moustache, Coffee,
and Tea Cups for 15c. each.
25c. Carlsbad China Pitchers for 19c.
each. GREAT CHAIR SLAUGH

100 Full-Size Leather-Seat Rockers, in oak or mahogany, for \$1.90 each.

19 Art Rockers for \$5.

Quarter Sawed Oak Dining-Room Chairs, braced back, 98c. each. CLOSING SALE OF BABY-CARRIAGES Choice of any \$12, \$14, \$16, and \$18 Baby-Carriages for \$10.

CUTLERY.

Cristy Bread- or Cake-Knives, 5c. each.
Silver-Plated Forks, 5c. each.
Double-Riveted, Cherry-Handle Knives
and Forks, 59c. a ctren.
Best Grade Celluloid-Handle Knives and
Forks, that were \$5, for \$3.50 a dozen.
A lot of Fine Rubber- and Stag-Handle
Carving Sets, that were \$3.50 and \$4.50,
to close \$1.25 a set.

Rogers's Silver-Plated Knives and
Forks, \$2.98 a dozen.
Silver-Plated After-Dinner CoffeeSpoons, 5c. each.
Sheffield-Steel Carving Sets for 25c.
Rogers's Cold-Meat and Salad Forks,
that were \$1.50, for 89c. each.
Rogers's Chavallier Oyster Forks, \$1.75
a set. CUTLERY.

glassware. Large Imitation Cut Fruit Bowls, 11c.

each.
Cut-Pattern Cake Salvers, Celery
Dishes, and 10-inch Cake Plates, that
were 20 and 25c. for 9c. choloc.
Half-galion Iced-Tea Pitchers, 14c. each,
Glass Paper-Weights, Salt and Pepper
Shakers, 3c. each.

#### THE COHEN CO.

Opened-Briefs.

WILLIAMSBURG, VA., September 4 .-(Special.)-The marshes on the College creek, near here, and on the Chickahominy river, are swarming with sora, and the high tides of the last few days have afforded our huntsmen fine opportunities of reaching them in the high grass. Yesterday morning Mr. Archie Brooks came in with over six dozen. The Brooks came in with over six dozen. The birds are in fine condition, and several parties are out to-day hunting them. If the tides continue high, quantities of this toothsome bird will be killed. They are selling for 50 cents a dozen here, which

Mr. Bathurst D. Peachy will leave to-

morrow evening for Gloucester, to meet Mr. Marius Jones, who is associated with him in the defence of the negro now confined at Yorktown, under sentence of death for criminal assault. Together they will visit Judge Gunter, at Warwick, to position his Honor for a new trial of to petition his Honor for a new trial of

are now at the home of Colonel William R. Aylett, in King William. During the coming week Miss Jeanie will visit her friend. Miss Zimmerman, near Alexandria, and Miss Mery Walter will return home.

Iced-Tca Goblets, Sc. each,
Frozen Punch Glasses, 4c. each,
100 dozen Wine and Whiskey Glasses for
2c. each,
A lot of Wine and Whiskey Decanters, that were eve., for 19c. 25 dozen Handled Beer Muga, to close

4c. each. 460 dozen Covered Jelly or Preserving Glasses, 2oc. a dozen. Cut-Pattern Butter Dishes, 8c.

WOODENWARE. 20c. Ice Chopping Bowls for 10c, 9-Pin Hatracks, 5c. 50c, Scrap-Haskets for 15c, Book Scholves or Bric-a-brac Racks, 29c, Wood Fiour-Sifters, 5c. Wood Fiour-Sifters, 5c.; 20c, kind for 9c.; 20c, kind for 9c. 1 Best Quality Coffee-Mills, 19c. Imported Willow Jardinieres, 502, Wire Clothes-Lines, 10c. Stove-Brushes, 8c. 2c. Shoe-Brushes, 15c.

2c. Shoe-Brushes, lac. 10 cakes of the Best Laundry Scap for 25c. S. Cichhes Hampers, with covers, for isc. 20c. Zinc Wash-Boards for 15c. Gilray's Curtain Stretchers, 31 each, Gliray's Curtain Stretchers, \$1 cach, Slaw-Cutters, ife, Best Mucliage, \$c. a bortle, 40-foot Clothes-Lines, \$c. Wire Coat or Clothes Hangers, \$c. Laundry Wax, \$c. Machine Oliers, \$c. each, \$2c. cans of Paint, for Ite. \$2 cakes of Jewel Carpet Renovator for \$2c.

TINWARE.

5-ring Egg-Pouchers, 10c. each.
Fireproof Wash-Bollers, 25c, each.
Copper Steam Cookers, or Rice-Bollers,
with china bowls, 30c., from \$1.56
14-quart Dish-Pans for 15c.
12-quart Dish-Pans for 10c.
12-quart Dish-Pans for 10c.
Quart Flour-Sifters, 20.
Tin Ham-Bollers, 25 and 2c, each.
50c. Steat Frying Pans for 19c,
Large Japanned Waiters, 8c.
5-quart Pudding-Pans, 5c.
Japanned Foot-Tubs, 19c.
Copper-Bottom Wash-Bollers, 65c, and
upward.

Our Gray Enamelled Steelware has three coats of enamel, and is, therefore superior to all others. superior to all others.

1:2-quart Enamelled Steel Coffee- or Tea-Pots, 15c.
8-quart Enamelled Steel Preserving-Kettles for 39c.
6-quart Lipped Saucepans, 23c.
Regular 25c. Lipped Saucepans, 14c.
17-quart Enamelled Steel Dish-Pans, 29c,
Granite Wash-Basins, 10, 18, and 25c, each.

GRANITE-IRONWARE BARGAINS.

a-quart Enamelled Steel Coffee-Pots, Eq. No. 3 Enamelled Steel Tea-Kettles, E-, 2-quart Covered Straight Sauce-Pots, 15c. each. 25c. Cocoa-Shaped Dippers for 16c. GAS- AND OIL-STOVES. Take your choice of any Game or Old

Stove Monday at 33 1-3 per cent, on the dollar. Single-Burner Gas-Stoves, usually Se, Single-Birner Gas-Stoves, usually 26, for 10c. each.
Broilers, for gas- and oil-stoves, 54 each.
Best Mohair Tubing, 5c. a foot.
Gas- and Oil-Stove Ovens, 65c.
Mirror-Polished Sad-Irons, 4-, 5-, 6-, and 7-pounds, for 12c.

SPECIAL SALE OF THE COUN-BIAN ART COMPANY'S PICTURES.

Columbian Art Company's Water-Color Pletures, that were \$10, \$5, and \$6.30, for \$5.85 choice.

Columbian Oil-Paintings, on glass, inlaid in pearl, \$6.95.

Columbian Hand-Painted Pastels, were \$7.50, for \$3.88.

Columbian Delft Hand-Painted Pletures, \$3 kind, for \$1.

Transparencies, for narging on windows, 50c, to \$2.50.

Medallions, 10c, each.

White Framed Engravings, 35c, values,

Medallions, 10c. each. White Framed Engravings, 35c. values, for 9c.
Truth's Water-Color Effects, such as
The Poker Players. A Rose Amongst
the Liltes, etc., in White frames with
brass corners, 69c. each.
White Enamelled Easels, 32c. each. CLEARING SALE OF HAMMOCKS.

\$7, \$6.50, \$5.40, \$4.50, and \$3.75. All for E.50 Imported Crepe Paper, 9c. a roll. ORNAMENTS. New arrivals from every foreign cont-try, such as Serves, Couldon, irrested, Bonn, Tiplitz, etc., at 25 per cent be-

bow the usual price.
33 Delft Vases for \$1.50.
Bisque Cabinet Ornaments, 55c.
Bisque Figures, 50c.
Forrestor's English Vases, 50c. and up.
Sevres Metal-Mounted Vases, 3.50 and upwards. Bohemian Glass Vases, 25c. and up-JARDINIERES.

Dresden Decorated Jardinieres, that were \$1.50, for 87c.
\$1.25 English Jardinieres for 60c.
Swinging Jardinieres, 29c.
Terra-Cotta Jardinieres, decorated, for 10c.

salling off Atlantic City a few any salice with Mr. Cook, rescued a young lady from drowning, catching her as she was going down the last time, and safely pulling her into the boat.

Rev. P. T. Warren, who resigned the pastorate of the Baptist church some

time ago, to-day sold out most of his of fects, preparatory to moving with his

family to his new charge at Pam ills City, Appendantox county. The new pastor, Rev. J. S. Boyles, with his family,

will arrive here next week from Waver y, Sussex county. Rev. Mr. and Mrs. Roberts arrived this

morning, bringing with them their doub-ter, Miss Ellen Lee Roberts, who has been in Shepherdstown, W. Va., slace lef

FOREST HILL THIS WEEK.

Closing of the Vandeville at This

Popular Suburban Resort.

For the programme of the last week'd

vaudeville at Forest-Hill Park Manget

Ester Wallace return with a new metch.
It is a mosaic of the best songs and with dialogues from their other acts.
Mr. Sisson and Miss Wallace were favorates during their recent engagement, and many removals have been for their return.

many requests have been for their return A high-class team of sketch artists art Payne and Crape in a happy one-act far-f

THE COHEN CO.

connected with the Chesapeake and Ohla WILLIAMSBURG. Company.

Mr. Macauley Bright, who is at Lansdounc, near Philadelphia, the guest of Mr. and Mrs. Gustavus Cook, while out sailing off Atlantic City a few days

Sora Abundant-The Infirmary to Be

is quite reasonable for the first of the

The handsome new infirmary building, The handsome new infirmary building, recently erected at the Eastern State Hospital, and supplied with every modern appliance for the treatment of the sick, will be opened Monday, in charge of an efficient number of male and female attendants. A trained nurse will be selected by the Executive Committee of the later by the Executive Committee of the board, and will be placed in charge of both the male and female departments

Misses Jeanie and Mary Waller Mercer

June.

Hart and Irving will mystify the audience with rapid transformations, and Reynard, the ventriloquist, will give them fifteen minutes of pleasure with his deceptive voice.

Miss Jessie Cole is the only artist for remain from last week. Her zonse make such a favorable impression on the addences that she was re-engaged. Set will sing several of the latest sonse from waitmark's celebrated publishing-house.

Leath has selected an array of takened of the building.

Mrs. Cordelia Servant has purchased of
Mr. J. E. Hicks his building and lot adjoining, for 300 cash. Mr. Hicks yesterday purchased a lot in West Williamsburg, and will build at once.

Mr. Fathurst D. Prachy, will leave to artists that will make an appropriate Not only artistically has the scaled been a success, but financially the ver-ture has exceeded the expectations of the promoters.
Comical Oscar Sisson and pretty Miss